











Take a small, intensely focused team and impose an unreasonable timeframe on it.

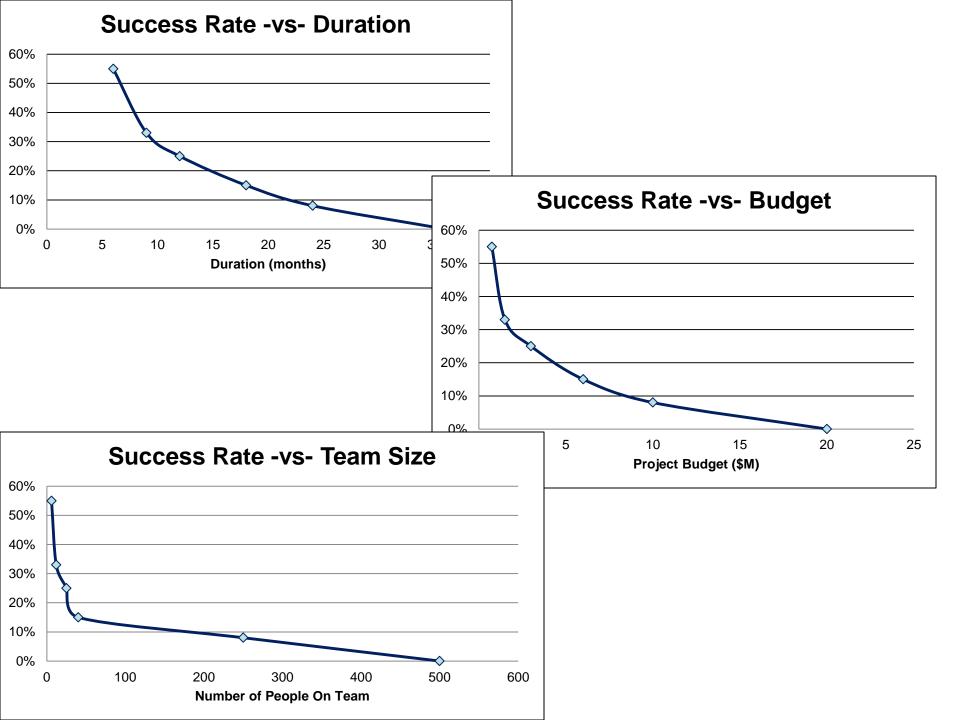
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- Alan Naumann, CEO & President Calico Commerce, Inc

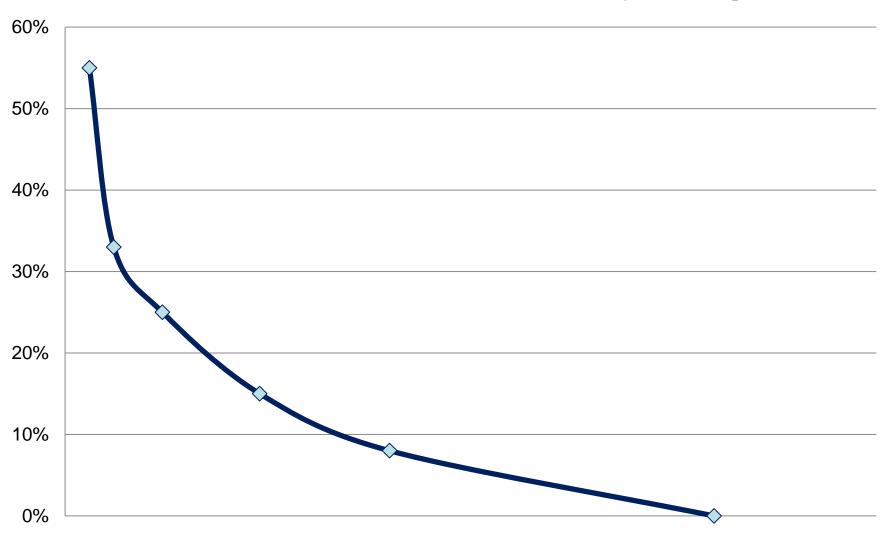
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26

23



Success Rate -vs- Everything



TIME / MONEY / COMPLEXITY / SIZE

"... smaller projects are consistently more successful because of reduced confusion, complexity and cost.

... smaller projects experience fewer cost overruns."





"A hallmark of an executable program with a sound business case is short development cycle times."

2008 GAO Report Assessment Of Selected Weapon Programs

An unreasonably long acquisition cycle... is a *central* problem from which most other acquisition problems stem.

- Packard Commission, 1986



Delay

Causes





Causes

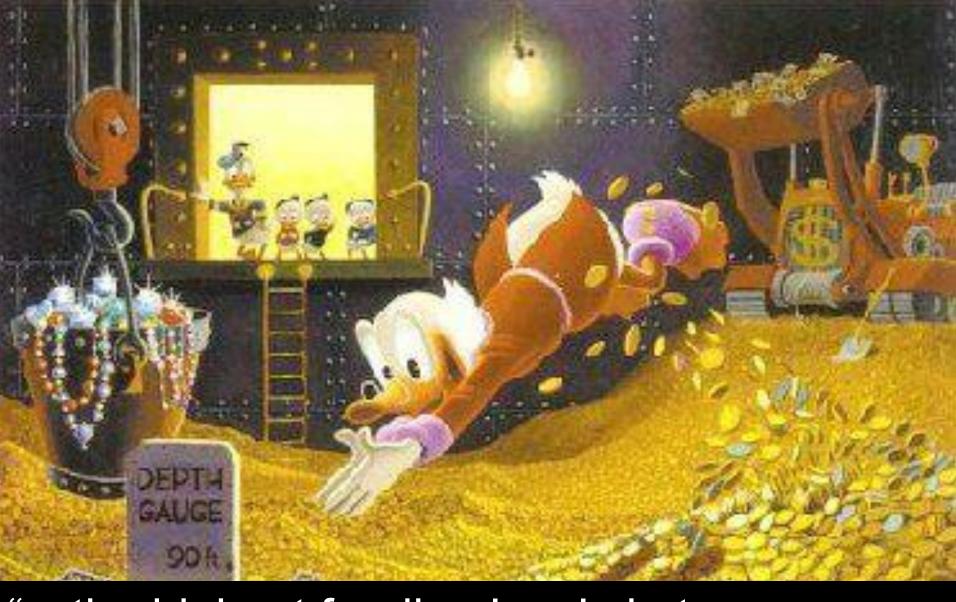


Delay



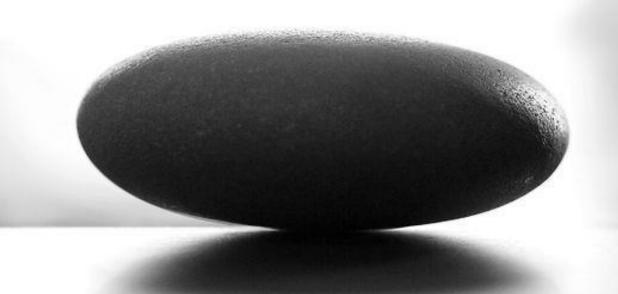
"...the majority of requirements might be satisfied at lower cost..."

> - 2009 USAF Acquisition Improvement Plan

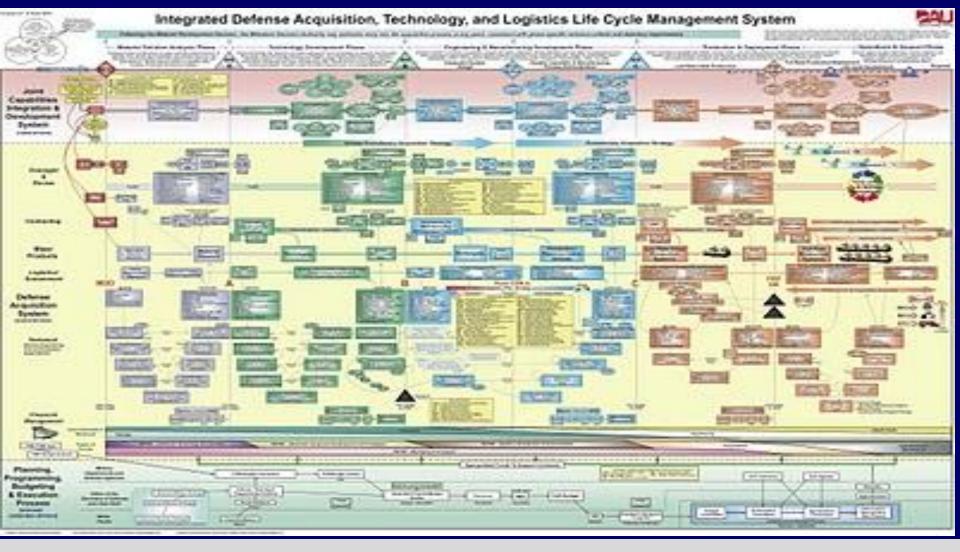


"...the highest funding levels in two decades." -2008 GAO Report





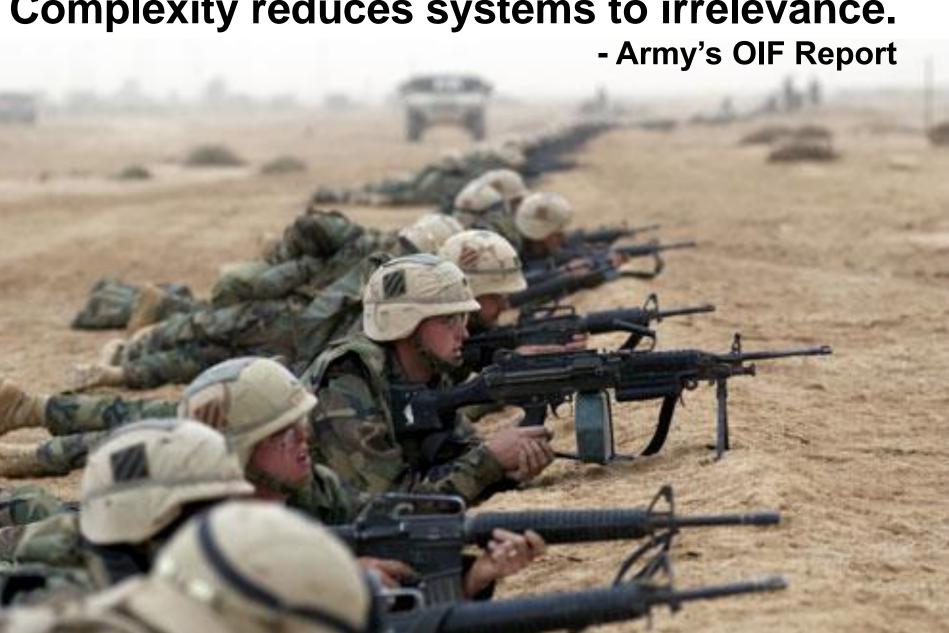
Simple

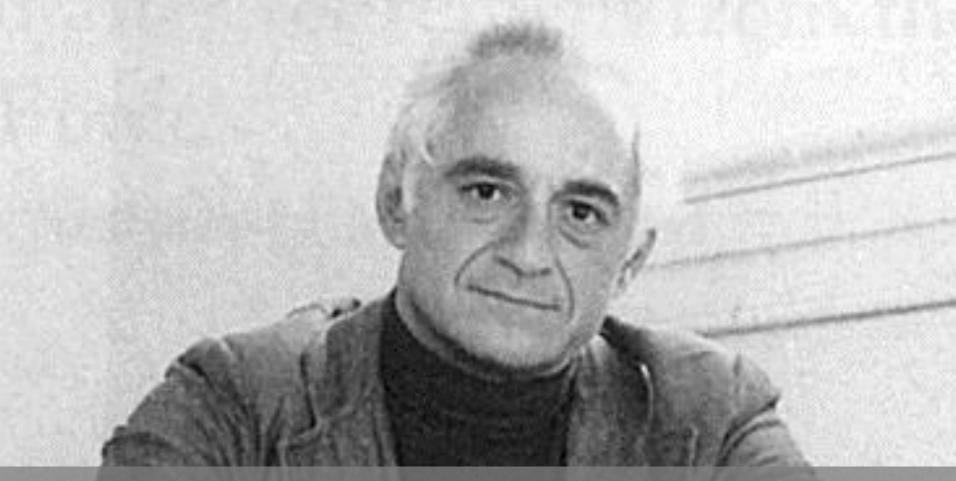


"Complex acquisition processes do not promote program success..."

2006 DAPA Report

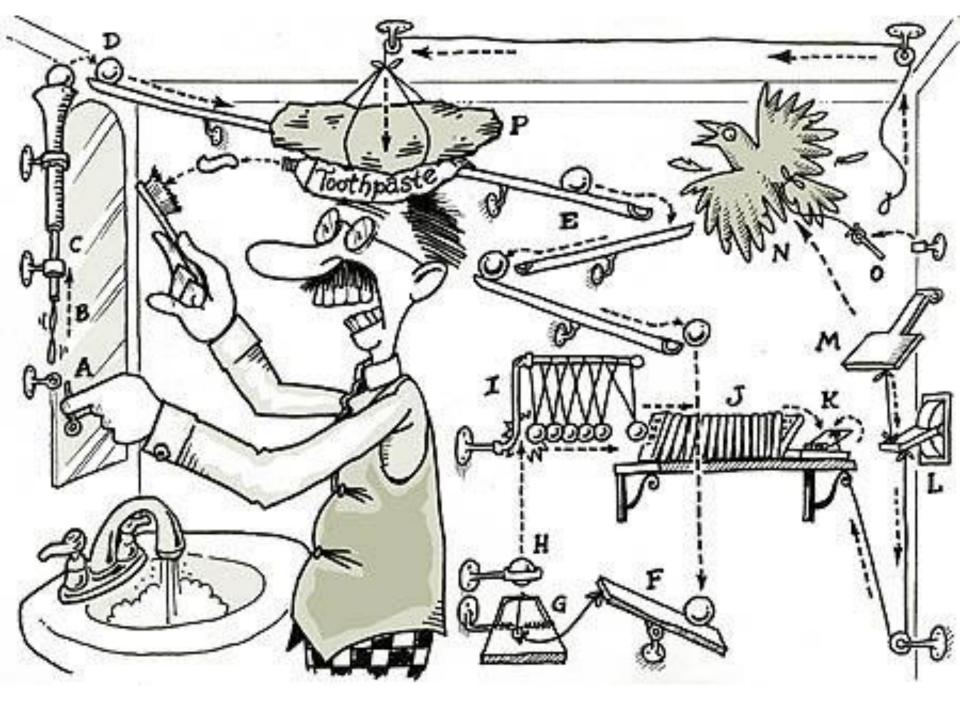
Complexity reduces systems to irrelevance.



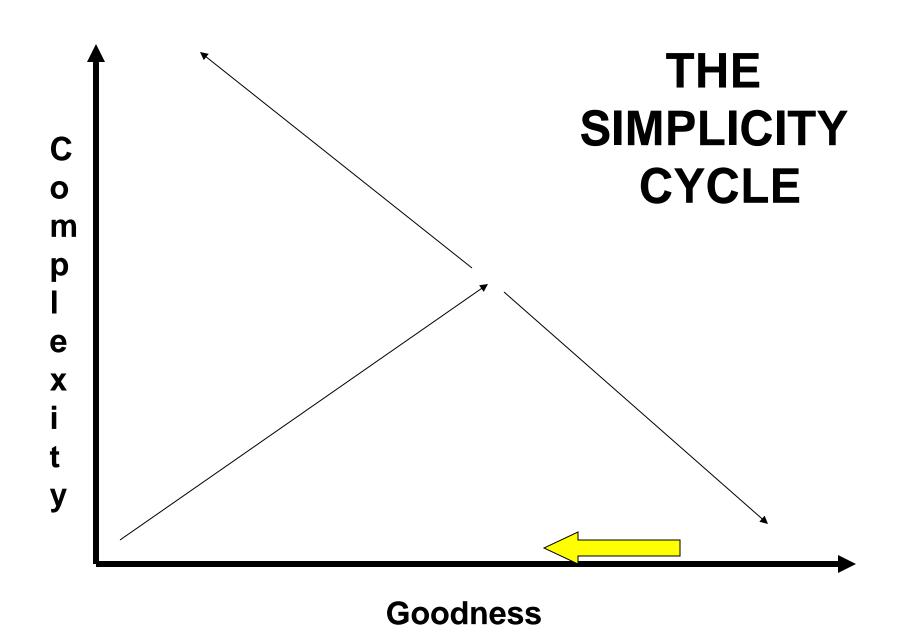


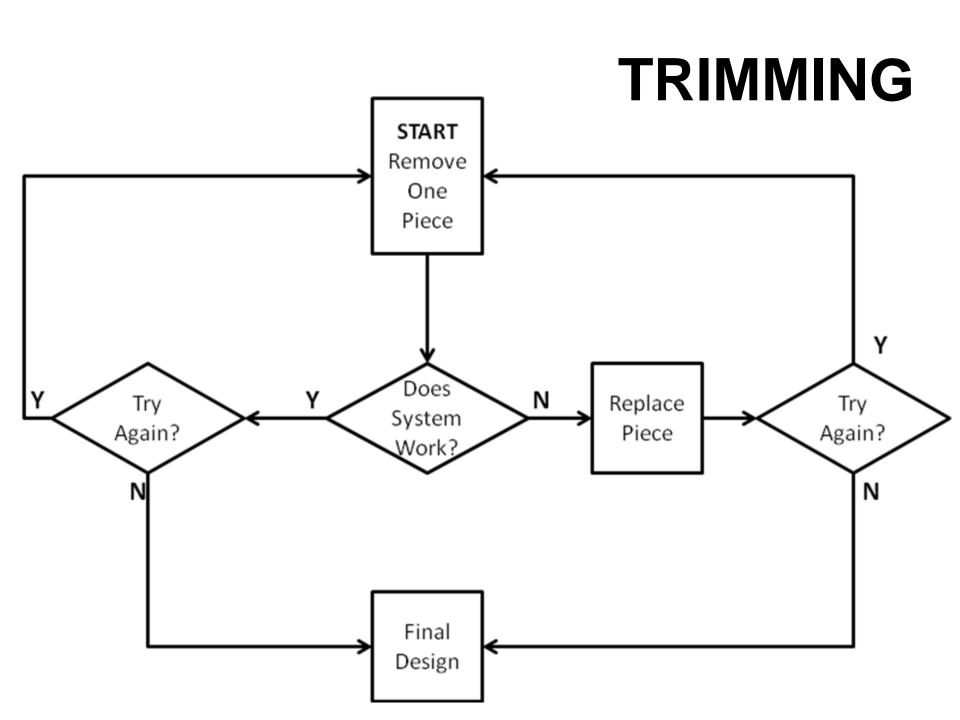
"Not all simple, low cost weapons work.

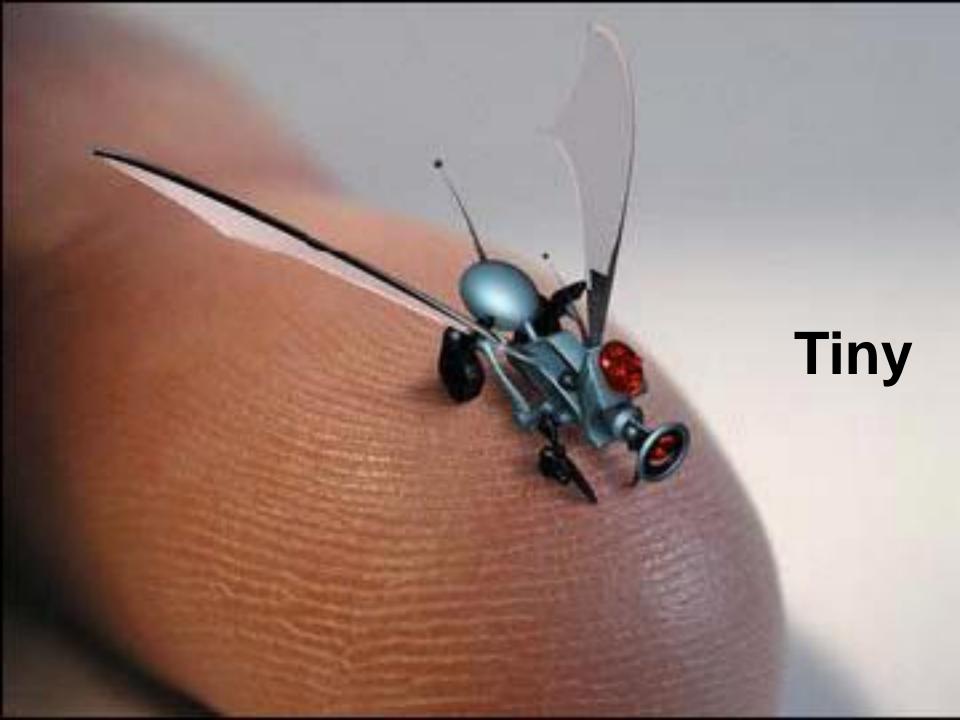
However, war-winning weapons are almost always simple." – Pierre Sprey





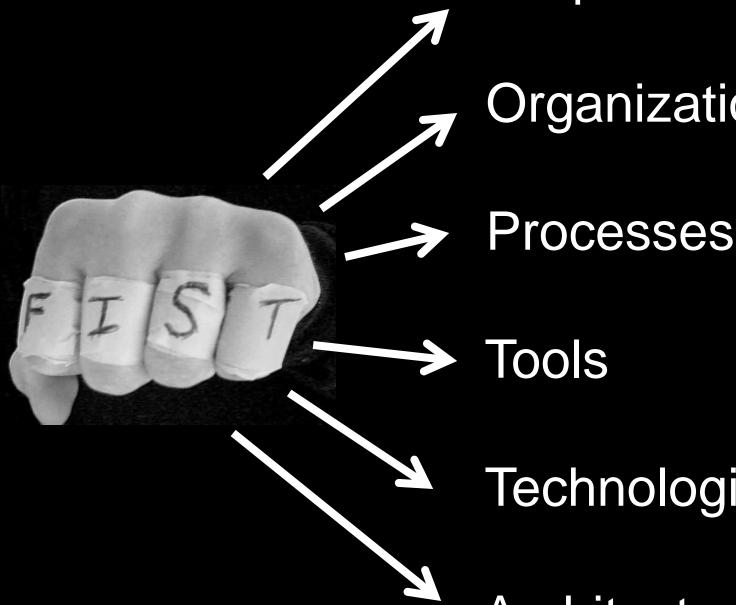






Constraints foster creativity.

Requirements



Organization

Technologies

Architectures

Defense AT&L NoviDec 2010



MANIFESTO

Lt. Col. Dan Ward, USAF



